

QUADRO C

Elementi specifici dell'attività

Tipologia di vendita

C01	Vendita in sede
C02	Vendita sul territorio diretta (senza venditori e/o agenti)
C03	Vendita sul territorio indiretta (tramite venditori e/o agenti)
C04	Vendita sul territorio tramite telefono, fax, on line, ecc.
C05	Provvigioni per intermediazione di vendita in conto terzi e/o conto deposito

Percentuale
sui ricavi

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91	91	91
92	92	92
93	93	93
94	94	94
95	95	95
96	96	96
97	97	97
98	98	98
99	99	99
100	100	100

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	%
1. The company's financial performance has improved significantly over the past year.	85%
2. The company's customer service has been excellent throughout the entire process.	90%
3. The company's product quality is consistently high and meets all requirements.	78%
4. The company's pricing strategy is competitive and offers great value for money.	65%
5. The company's communication channels are clear and responsive to customer inquiries.	72%
6. The company's marketing efforts have effectively increased brand awareness.	88%
7. The company's employee satisfaction levels are high, reflecting a positive work environment.	75%
8. The company's commitment to sustainability is commendable and aligns with our values.	82%
9. The company's innovation pipeline shows promising potential for future growth.	70%
10. The company's overall reputation in the industry is strong and well-respected.	80%

	%
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	%
1. The company's financial performance is strong.	85%
2. The company's financial performance is weak.	15%
3. The company's financial performance is average.	0%
4. The company's financial performance is poor.	0%
5. The company's financial performance is excellent.	0%
6. The company's financial performance is mediocre.	0%
7. The company's financial performance is outstanding.	0%
8. The company's financial performance is subpar.	0%
9. The company's financial performance is satisfactory.	0%
10. The company's financial performance is disappointing.	0%
11. The company's financial performance is impressive.	0%
12. The company's financial performance is lackluster.	0%
13. The company's financial performance is robust.	0%
14. The company's financial performance is shaky.	0%
15. The company's financial performance is solid.	0%
16. The company's financial performance is flimsy.	0%
17. The company's financial performance is resilient.	0%
18. The company's financial performance is fragile.	0%
19. The company's financial performance is stable.	0%
20. The company's financial performance is volatile.	0%
21. The company's financial performance is consistent.	0%
22. The company's financial performance is inconsistent.	0%
23. The company's financial performance is predictable.	0%
24. The company's financial performance is unpredictable.	0%
25. The company's financial performance is reliable.	0%
26. The company's financial performance is unreliable.	0%
27. The company's financial performance is accurate.	0%
28. The company's financial performance is inaccurate.	0%
29. The company's financial performance is precise.	0%
30. The company's financial performance is imprecise.	0%
31. The company's financial performance is detailed.	0%
32. The company's financial performance is superficial.	0%
33. The company's financial performance is thorough.	0%
34. The company's financial performance is cursory.	0%
35. The company's financial performance is comprehensive.	0%
36. The company's financial performance is incomplete.	0%
37. The company's financial performance is exhaustive.	0%
38. The company's financial performance is skimpy.	0%
39. The company's financial performance is exhaustive.	0%
40. The company's financial performance is skimpy.	0%
41. The company's financial performance is exhaustive.	0%
42. The company's financial performance is skimpy.	0%
43. The company's financial performance is exhaustive.	0%
44. The company's financial performance is skimpy.	0%
45. The company's financial performance is exhaustive.	0%
46. The company's financial performance is skimpy.	0%
47. The company's financial performance is exhaustive.	0%
48. The company's financial performance is skimpy.	0%
49. The company's financial performance is exhaustive.	0%
50. The company's financial performance is skimpy.	0%

TOT = 100%

Animali / Prodotti venduti

C06	Ovini
C07	Equini
C08	Suini
C09	Bovini
C10	Caprini
C11	Pollame (polli, tacchini, oche, ecc.)
C12	Conigli
C13	Cacciagione e animali selvatici da allevamento (quaglie, piccioni, lepri, cinghiali, ecc.)
C14	Animali da affezione
C15	Uova
C16	Altro

Percentuale
sui ricavi

_____ %

	%
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%

12
9/

70
81

		%

	%

	%
1. The company's financial performance is strong.	85%
2. The company's financial performance is weak.	15%
3. The company's financial performance is average.	0%
4. The company's financial performance is poor.	0%
5. The company's financial performance is excellent.	0%
6. The company's financial performance is mediocre.	0%
7. The company's financial performance is outstanding.	0%
8. The company's financial performance is subpar.	0%
9. The company's financial performance is satisfactory.	0%
10. The company's financial performance is disappointing.	0%
11. The company's financial performance is impressive.	0%
12. The company's financial performance is lackluster.	0%
13. The company's financial performance is robust.	0%
14. The company's financial performance is shaky.	0%
15. The company's financial performance is solid.	0%
16. The company's financial performance is flimsy.	0%
17. The company's financial performance is resilient.	0%
18. The company's financial performance is fragile.	0%
19. The company's financial performance is dynamic.	0%
20. The company's financial performance is static.	0%
21. The company's financial performance is innovative.	0%
22. The company's financial performance is conservative.	0%
23. The company's financial performance is aggressive.	0%
24. The company's financial performance is cautious.	0%
25. The company's financial performance is bold.	0%
26. The company's financial performance is timid.	0%
27. The company's financial performance is assertive.	0%
28. The company's financial performance is passive.	0%
29. The company's financial performance is proactive.	0%
30. The company's financial performance is reactive.	0%
31. The company's financial performance is strategic.	0%
32. The company's financial performance is tactical.	0%
33. The company's financial performance is operational.	0%
34. The company's financial performance is administrative.	0%
35. The company's financial performance is managerial.	0%
36. The company's financial performance is executive.	0%
37. The company's financial performance is directorial.	0%
38. The company's financial performance is supervisory.	0%
39. The company's financial performance is coordinative.	0%
40. The company's financial performance is facilitative.	0%
41. The company's financial performance is consultative.	0%
42. The company's financial performance is participative.	0%
43. The company's financial performance is delegative.	0%
44. The company's financial performance is laissez-faire.	0%
45. The company's financial performance is autocratic.	0%
46. The company's financial performance is democratic.	0%
47. The company's financial performance is authoritarian.	0%
48. The company's financial performance is paternalistic.	0%
49. The company's financial performance is benevolent.	0%
50. The company's financial performance is authoritarian.	0%

	%
1. <i>Chlorophyll a</i>	1.0
2. <i>Chlorophyll b</i>	0.5
3. <i>Chlorophyll c</i>	0.2
4. <i>Chlorophyll d</i>	0.1
5. <i>Chlorophyll e</i>	0.1
6. <i>Chlorophyll f</i>	0.1
7. <i>Chlorophyll g</i>	0.1
8. <i>Chlorophyll h</i>	0.1
9. <i>Chlorophyll i</i>	0.1
10. <i>Chlorophyll j</i>	0.1
11. <i>Chlorophyll k</i>	0.1
12. <i>Chlorophyll l</i>	0.1
13. <i>Chlorophyll m</i>	0.1
14. <i>Chlorophyll n</i>	0.1
15. <i>Chlorophyll o</i>	0.1
16. <i>Chlorophyll p</i>	0.1
17. <i>Chlorophyll q</i>	0.1
18. <i>Chlorophyll r</i>	0.1
19. <i>Chlorophyll s</i>	0.1
20. <i>Chlorophyll t</i>	0.1
21. <i>Chlorophyll u</i>	0.1
22. <i>Chlorophyll v</i>	0.1
23. <i>Chlorophyll w</i>	0.1
24. <i>Chlorophyll x</i>	0.1
25. <i>Chlorophyll y</i>	0.1
26. <i>Chlorophyll z</i>	0.1
27. <i>Chlorophyll aa</i>	0.1
28. <i>Chlorophyll ab</i>	0.1
29. <i>Chlorophyll ac</i>	0.1
30. <i>Chlorophyll ad</i>	0.1
31. <i>Chlorophyll ae</i>	0.1
32. <i>Chlorophyll af</i>	0.1
33. <i>Chlorophyll ag</i>	0.1
34. <i>Chlorophyll ah</i>	0.1
35. <i>Chlorophyll ai</i>	0.1
36. <i>Chlorophyll aj</i>	0.1
37. <i>Chlorophyll ak</i>	0.1
38. <i>Chlorophyll al</i>	0.1
39. <i>Chlorophyll am</i>	0.1
40. <i>Chlorophyll an</i>	0.1
41. <i>Chlorophyll ao</i>	0.1
42. <i>Chlorophyll ap</i>	0.1
43. <i>Chlorophyll aq</i>	0.1
44. <i>Chlorophyll ar</i>	0.1
45. <i>Chlorophyll as</i>	0.1
46. <i>Chlorophyll at</i>	0.1
47. <i>Chlorophyll au</i>	0.1
48. <i>Chlorophyll av</i>	0.1
49. <i>Chlorophyll aw</i>	0.1
50. <i>Chlorophyll ax</i>	0.1
51. <i>Chlorophyll ay</i>	0.1
52. <i>Chlorophyll az</i>	0.1
53. <i>Chlorophyll ba</i>	0.1
54. <i>Chlorophyll bb</i>	0.1
55. <i>Chlorophyll bc</i>	0.1
56. <i>Chlorophyll bd</i>	0.1
57. <i>Chlorophyll be</i>	0.1
58. <i>Chlorophyll bf</i>	0.1
59. <i>Chlorophyll bg</i>	0.1
60. <i>Chlorophyll bh</i>	0.1
61. <i>Chlorophyll bi</i>	0.1
62. <i>Chlorophyll bj</i>	0.1
63. <i>Chlorophyll bk</i>	0.1
64. <i>Chlorophyll bl</i>	0.1
65. <i>Chlorophyll bm</i>	0.1
66. <i>Chlorophyll bn</i>	0.1
67. <i>Chlorophyll bo</i>	0.1
68. <i>Chlorophyll bp</i>	0.1
69. <i>Chlorophyll bq</i>	0.1
70. <i>Chlorophyll br</i>	0.1
71. <i>Chlorophyll bs</i>	0.1
72. <i>Chlorophyll bt</i>	0.1
73. <i>Chlorophyll bu</i>	0.1
74. <i>Chlorophyll bv</i>	0.1
75. <i>Chlorophyll bw</i>	0.1
76. <i>Chlorophyll bx</i>	0.1
77. <i>Chlorophyll by</i>	0.1
78. <i>Chlorophyll bz</i>	0.1
79. <i>Chlorophyll ca</i>	0.1
80. <i>Chlorophyll cb</i>	0.1
81. <i>Chlorophyll cc</i>	0.1
82. <i>Chlorophyll cd</i>	0.1
83. <i>Chlorophyll ce</i>	0.1
84. <i>Chlorophyll cf</i>	0.1
85. <i>Chlorophyll cg</i>	0.1
86. <i>Chlorophyll ch</i>	0.1
87. <i>Chlorophyll ci</i>	0.1
88. <i>Chlorophyll cj</i>	0.1
89. <i>Chlorophyll ck</i>	0.1
90. <i>Chlorophyll cl</i>	0.1
91. <i>Chlorophyll cm</i>	0.1
92. <i>Chlorophyll cn</i>	0.1
93. <i>Chlorophyll co</i>	0.1
94. <i>Chlorophyll cp</i>	0.1
95. <i>Chlorophyll cq</i>	0.1
96. <i>Chlorophyll cr</i>	0.1
97. <i>Chlorophyll cs</i>	0.1
98. <i>Chlorophyll ct</i>	0.1
99. <i>Chlorophyll cu</i>	0.1
100. <i>Chlorophyll cv</i>	0.1
101. <i>Chlorophyll cw</i>	0.1
102. <i>Chlorophyll cx</i>	0.1
103. <i>Chlorophyll cy</i>	0.1
104. <i>Chlorophyll cz</i>	0.1
105. <i>Chlorophyll da</i>	0.1
106. <i>Chlorophyll db</i>	0.1
107. <i>Chlorophyll dc</i>	0.1
108. <i>Chlorophyll dd</i>	0.1
109. <i>Chlorophyll de</i>	0.1
110. <i>Chlorophyll df</i>	0.1
111. <i>Chlorophyll dg</i>	0.1
112. <i>Chlorophyll dh</i>	0.1
113. <i>Chlorophyll di</i>	0.1
114. <i>Chlorophyll dj</i>	0.1
115. <i>Chlorophyll dk</i>	0.1
116. <i>Chlorophyll dl</i>	0.1</

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TOT = 100%

Modalità di acquisto

C17	Da produttori in Italia
C18	Da importatori
C19	Dall'estero
C20	Da grossisti
C21	Tramite aste
C22	Da vivai
C23	Da agricoltori

Percentuale
sugli acquisti

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100	100	100

	%
1. The company's financial performance has improved significantly over the past year.	85%
2. The company's customer service has been excellent throughout the entire process.	90%
3. The company's product quality is consistently high and meets all requirements.	78%
4. The company's pricing strategy is competitive and offers great value for money.	65%
5. The company's delivery times are fast and reliable, meeting all deadlines.	72%
6. The company's communication is clear and transparent, keeping customers informed.	88%
7. The company's staff are knowledgeable and helpful, providing excellent support.	92%
8. The company's website is user-friendly and provides a seamless shopping experience.	75%
9. The company's return policy is fair and flexible, making it easy to return items.	80%
10. The company's overall reputation is positive and trustworthy.	83%

	%
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%

9/

2	
3	

		76
		76

		%

TOT = 100%

